



PACIFIC GATEWAY HOTEL
 —VANCOUVER AIRPORT—

BOATING BC ASSOCIATION
2019 PREFERRED CORPORATE - INDIVIDUAL TRAVEL RATE AGREEMENT

This agreement outlines the rates and services offered in the 2019 Preferred Corporate Rate program at the Pacific Gateway Hotel at Vancouver Airport. All services outlined are available to employees and guests of **BOATING BC ASSOCIATION** for business or pleasure.

JANUARY 1, 2019 – DECEMBER 31, 2019

ROOM TYPE	JAN 1 - APR 30	MAY 1 - SEPT 30	OCT 1 - DEC 31
Deluxe Room	\$139	\$169	\$139
Deluxe View Room	\$159	\$189	\$159
Club Room	\$189	\$219	\$189
Packaged Rates:			
Deluxe Room Corporate Package (Inclusive of 1 full breakfast and daily parking)	\$159	\$189	\$159
Deluxe View Room Corporate Package (Inclusive of 1 full breakfast and daily parking)	\$179	\$209	\$179
Club Room Corporate Package (Inclusive of 1 full breakfast and daily parking)	\$209	\$239	\$209
Estimated Annual Volume	25 room nights a year		

RATE GUIDELINES

- Rates quoted in CAD dollars, net non-commissionable and are **subject to availability**
- Subject to applicable taxes and fees of 17.16% of room rate and subject to change
- **All applicable taxes, fees and gratuities are not included.**
- **Rates include complimentary high speed Internet access and local calls**
- **Corporate Package includes one full breakfast and parking per room, per night, non-transferrable (\$44 Value)**
- Applicable to individual travel only (single or double occupancy). **Group rates are negotiated separately and are defined as 10 or more rooms per night**
- Rates are not available with any other discount program or promotions
- Rates can be used for business and leisure travel
- Reservations must be cancelled **24 hours prior to 4pm check-in date** to avoid any penalties.
- 2019 Self-parking rate is \$19.00 + applicable taxes, subject to change.

Please provide contact information of main contact(s) for company reservations (including subsidiary and sister companies).

Please provide a list of all subsidiaries or sister companies to ensure that your preferred rates are extended to their travelers.



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News Letter

Would you like to receive our E-News or corporate promotions in the future? Yes No

Please provide an additional email address if applicable: _____

PARTNERS

I Prefer, Aeroplan and Car2Go partners:



I PREFER LOYALTY PROGRAM

I Prefer Members benefits:

- Earn points and enjoy perks at more than 550 hotels worldwide, in over 85 countries.
- Priority early check in and late check out.
- Earn 10 points for every \$1.00 spent.
- Complimentary Internet Access. (Included for all guests at PGH)
- Further details at <https://www.iprefer.com>

I Prefer/Aeroplan Members will only receive points for a qualifying reservation after the member completes his/her stay, has checked-out, and paid in full for their stay. Some Restrictions may apply.

HOTEL SERVICES

SELF SERVICE AIRLINE CHECK-IN KIOSKS

The Pacific Gateway Hotel is pleased to offer self-service check-in kiosks to enhance customer service. Check in faster using YVR's self-service check-in kiosks. All you need is your passport or credit card and ticket information. Choose your seat. Then print your boarding pass in around 60 seconds! Guests can then head directly to their gate at the airport, eliminating long line ups at the airport. Our hotel offers **two kiosks** that allows passengers to access multiple airlines, including **Air Canada, Air Canada Jazz and West Jet, American Airlines, Alaska Airlines, Delta, United Airlines and US Airways.**

FITNESS CENTRE

Our fitness centre is located on the top floor and features state-of-the-art fitness equipment. The facility is available to registered guests at no charge, **open 24 hours daily**, and offers complimentary chilled water and apples. In addition, the hotel offers a seasonal heated outdoor swimming pool.

BUSINESS CENTRE

Located in the main lobby, the **24 hour business centre** addresses the needs of both business travelers and meeting delegates.

AIRPORT SHUTTLE

Our 24-hour complimentary, dedicated Airport Shuttle **runs every 20 minutes.** No advance booking required.



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RESTAURANTS AND LOUNGES

LOBBY BAR

Located on the lobby level, the Lobby Restaurant & Bar offers a tranquil garden setting to savor your dining experience. Join us for share plates and cocktails.

COFFEE BAR

The Coffee Bar is a Café where guests can enjoy local Mogiana coffee, specialty drinks, house made baked goods and convenient snacks to fuel their day.

THE DECK KITCHEN + BAR

The Deck Kitchen + Bar is located adjacent to the hotel and suspended above the Fraser River with stunning views and a uniquely West Coast menu.

RESERVATIONS AND HOTEL POLICIES

The company name **"BOATING BC ASSOCIATION"** should be given when making reservations to ensure the Special Corporate rate is secured and the production of room nights is accurately tracked.

Pacific Gateway Hotel at Vancouver Airport In-House Reservations

Phone: **604-276-1984**
Fax: 604-276-1986
Toll Free: 1-866-382-3474
Email: res@pacificgatewayhotel.com

BOOKING CODE

We offer the convenience of booking our hotel 24/7 by using the booking code below through our hotel's website at www.pacificgatewayhotel.com. Please see the booking procedure below for your information.

Booking Code: **BOAT**

- 1- Please go to our website and click "Check Rates"
- 2- Please select dates of your stay.
- 3- Place the booking code below in the corporate/promotional code box.
- 4- Please click check availability.

THIRD PARTY INFORMATION

If Boating BC Association books through a 3rd party travel agency, please provide the agency's information below to ensure a seamless booking experience.

Agency Name: _____

Contact Name: _____

Phone: _____

Email: _____



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CHECK IN/CHECK OUT TIMES

Check-in time is **3:00 p.m.** Every effort is made to accommodate guests arriving before the check-in time. However, if a room is not available, our bell staff would be pleased to store luggage.

Check out time is **11:00 a.m.** Requests to retain rooms beyond that hour should be directed to Guest Services once the guest is registered, and if possible a late checkout will be extended based on availability.

IDENTIFICATION

Upon check-in, travelers will be asked to supply a form of company identification in order to receive this preferred corporate rate.

GUARANTEE POLICY

The individual, company, or travel agency must guarantee payment for the first night's room rate. This guarantee of payment may be made by a major credit card.

BILLING

Unless other arrangements are made, all billing for hotel rooms will be handled on an individual basis. If you prefer to establish direct billing for your corporate travelers, please advise and we will forward a Credit Application for your completion.

CANCELLATION POLICY

In the event that you or your travelers need to cancel a confirmed reservation, please call the hotel directly **24 hours** prior to the date of arrival. Once a cancellation number has been received, the reservation is officially cancelled. Failure to call and cancel a reservation without giving due notice will result in a cancellation charge of one night's room and tax. The remaining nights of the stay will automatically be cancelled.

TERMINATION

Either party may terminate this confidential agreement prior to the expiration of the terms of this agreement by delivering to the other party a sixty-day (60) written notice.

ACCEPTANCE

By signing and returning this agreement, we can then have your preferred corporate rate loaded into our system. Once the signed agreement is received, it will then constitute a binding agreement between both parties. Please keep a copy of this agreement for your records. In the event a fully signed original of this Agreement is not received by **December 28, 2018** the agreement is subject to renegotiations.

Should you have any questions, please do not hesitate to contact me directly. Thank you for your support. We look forward to working with you and welcoming your guests.

Sincerely,

Agreed and accepted by:

Date: _____, 2018

Date: _____, 2018

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